

# LEHIGH-NORTHAMPTON AIRPORT AUTHORITY

## 2020 ANNUAL REPORT



# Welcome to the Neighborhood

## allegiant<sup>®</sup>

**May 14, 2020**  
Chicago Midway  
Inaugural Flight

**February 12, 2020**  
ABE Base Opening!

**May 17, 2019**  
Nashville  
Inaugural Flight

**February 13, 2020**  
Sarasota  
Inaugural Flight

**June 8, 2019**  
Savannah  
Inaugural Flight

**February 15, 2017**  
Fort Lauderdale  
Inaugural Flight

**October 31, 2013**  
Punta Gorda  
Inaugural Flight

**May 3, 2012**  
Myrtle Beach  
Inaugural Flight

**November 16, 2006**  
St. Petersburg  
Inaugural Flight

**December 16, 2005**  
Orlando Sanford  
Inaugural Flight

Allegiant's 18th  
Aircraft Base



# AIR SERVICE



## NONSTOP DESTINATIONS



## TOTAL PASSENGER TRAFFIC COMPARISON

| MONTH        | 2020           | PERCENT INCREASE | 2019           | 2018           | 2017           | 2016           |
|--------------|----------------|------------------|----------------|----------------|----------------|----------------|
| JAN          | 61,309         | 11.68%           | 54,895         | 53,177         | 47,515         | 47,570         |
| FEB          | 70,732         | 21.37%           | 58,276         | 53,564         | 46,549         | 47,675         |
| MAR          | 44,478         | -41.87%          | 76,512         | 66,267         | 57,977         | 59,121         |
| APR          | 2,749          | -96.71%          | 83,560         | 65,648         | 56,012         | 58,420         |
| MAY          | 13,107         | -82.84%          | 76,400         | 69,675         | 55,996         | 59,880         |
| JUN          | 26,123         | -70.85%          | 89,609         | 72,600         | 61,044         | 62,542         |
| JUL          | 27,612         | -70.72%          | 94,298         | 76,394         | 63,336         | 66,953         |
| AUG          | 25,116         | -72.25%          | 90,524         | 77,851         | 77,851         | 67,673         |
| SEP          | 25,545         | -61.79%          | 66,854         | 57,195         | 53,228         | 58,906         |
| OCT          | 35,995         | -53.73%          | 77,794         | 69,736         | 67,261         | 56,335         |
| NOV          | 30,367         | -57.29%          | 71,098         | 69,414         | 60,008         | 51,971         |
| DEC          | 27,631         | -61.70%          | 72,150         | 61,453         | 55,826         | 51,596         |
| <b>TOTAL</b> | <b>390,764</b> | <b>-57.15%</b>   | <b>911,970</b> | <b>792,974</b> | <b>692,154</b> | <b>688,505</b> |

## CELEBRATING THE CREW BASE

First, we cut the ribbon. Then, we cut the cake!

Surrounded by regional legislators and community organizations, Lehigh Valley International Airport (ABE) became the 18th Crew Base for Allegiant Air, which created at least 66 high paying jobs (pilots, flight attendants, mechanics, and ground personnel) in the Lehigh Valley Region.

## NEW ROUTES

Lehigh Valley International Airport (ABE) announced the arrival of three new routes including Sarasota, Florida (SRQ) and Chicago/Midway (MDW) aboard Allegiant, plus Washington D.C./Dulles (IAD) aboard United, in the midst of a reduction in commercial air service as a result of the worldwide health crisis (COVID-19).



# MESSAGE FROM THE DIRECTOR

## “WE ARE SAFE, STRONG, AND RESILIENT!”



**Executive Director**  
Thomas R. Stoudt

As the Executive Director of the Lehigh-Northampton Airport Authority (LNAA), I have watched this amazing Airport Authority team navigate through the challenge of a worldwide pandemic (COVID-19) that hasn't been experienced in over a century. LNAA employees remained dedicated and strong as their lives were turned upside down by COVID-19.

You inspired and demonstrated an unwavering commitment to our stakeholders and airport customers throughout the Lehigh Valley Airport System. Thank you!

On February 12th, the LNAA celebrated the arrival of an Allegiant crew base which will be a critical asset during our recovery from the pandemic. While COVID-19 stifled commercial air travel, the addition of three new nonstop destinations were a positive sign at ABE. Fiscally responsible decisions and support from federal, state, and local government helped limit the impact on our employees. We joined airports across the nation in reinforcing the safety of flying through the turbulence of COVID-19. To all of you – job well done!

Achieving the vision of being the best regional airport system in North America is our ultimate destination.

On behalf of the LNAA, I hope you read this annual report with pride outlining the last twelve months for the LNAA which included: air service growth, implementation of a health & safety travel program, plans for future expansion, new customer service amenities, and increased development for elevating general aviation at all LNAA facilities. We look forward to calmer skies and the resurgence of ABE in 2021!

## BOARD OF GOVERNORS

**Brian Daems**  
*(Secretary-Treasurer)*  
NORTHAMPTON

**James Irwin**  
NORTHAMPTON

**J. Michael Dowd**  
NORTHAMPTON

**Jeffrey B. Matzkin**  
LEHIGH

**Frank V. Facchiano**  
LEHIGH

**Glenn Reibman**  
NORTHAMPTON

**Dawn Godshall**  
NORTHAMPTON

**Michael Stershic**  
LEHIGH

**Justin Grimshaw**  
LEHIGH

**Matthew Tuerk**  
*(Chairman)*  
LEHIGH

**John Hayes**  
*(Vice Chairman)*  
LEHIGH

**Christopher Werley**  
LEHIGH

**Ronald Heckman**  
NORTHAMPTON

**Tara Zrinski**  
NORTHAMPTON

**Larry Hemberger**  
LEHIGH

## FINANCIAL SUMMARY

The Authority's financial position can be analyzed from its changes in net position over the years. As of December 31, 2020, the Authority's assets exceeded liabilities by \$241.2 million as compared to \$217.0 million in 2019.

|  | 2020                 | 2019                 | CHANGES              |
|--|----------------------|----------------------|----------------------|
| <b>ASSETS AND DEFERRED OUTFLOWS OF RESOURCES</b>           |                      |                      |                      |
| Current and Other Assets                                   | \$26,943,378         | \$29,501,594         | (\$2,558,216)        |
| Capital Assets   | \$280,424,051        | \$252,341,989        | \$28,082,062         |
| Deferred Outflows of Resources - Pension                   | \$653,386            | \$792,798            | (\$1,439,786)        |
| <b>Total Assets and Deferred Outflows of Resources</b>     | <b>\$308,020,815</b> | <b>\$282,636,381</b> | <b>\$25,384,434</b>  |
| <b>LIABILITIES AND DEFERRED INFLOWS OF RESOURCES</b>       |                      |                      |                      |
| Current Liabilities  | \$17,524,229         | \$16,196,198         | \$1,328,031          |
| Non-Current Liabilities                                    | \$48,597,055         | \$48,302,962         | \$294,093            |
| Net Pension Liability                                      | (\$600,541)          | \$331,862            | (\$932,403)          |
| Deferred Inflows of Resources - Pension                    | \$1,290,063          | \$811,998            | \$478,065            |
| <b>Total Liabilities and Deferred Inflows of Resources</b> | <b>\$66,810,806</b>  | <b>\$65,643,020</b>  | <b>(\$1,167,786)</b> |
| <b>NET POSITION</b>  | <b>\$241,210,009</b> | <b>\$216,993,361</b> | <b>\$24,216,648</b>  |

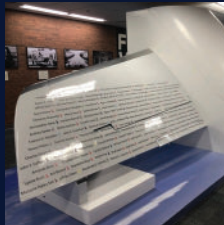
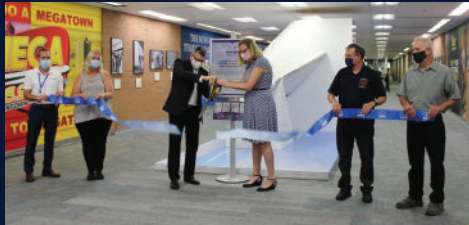
# CUSTOMER EXPERIENCE AND COMMUNITY

## TAKE FLIGHT AGAINST CANCER

Already onboard for a cure, Lehigh Valley International Airport (ABE) joined representatives from the Cancer Support Community of the Greater Lehigh Valley (CSCGLV), Air Products, and other sponsors to officially dedicate the takeoff of “Take Flight Against Cancer”.

With a \$25 donation, you can honor or remember yourself, a family member, friend, or co-worker impacted by cancer on the tail section of a Gulfstream (GIV) 1000 aircraft which is located in the TSA Tunnel of the Terminal Complex.

100% of the proceeds support the following programs offered by the CSCGLV: **Support Groups, Education Seminars, Healthy Lifestyle Classes, Children / Family Programs, Social Activities, Cancer Resources, and a Free Wig Salon.**



## MILITARY RESOURCE CENTER UNVEILED

Lehigh Valley International Airport (ABE) unveiled the “Makala A. Ashmar” Military Resource Center – which honors the brave men and women who have served or are currently serving in the nation’s armed forces.

Makala inspired her family, friends, and colleagues during a courageous battle with intrahepatic cholangiocarcinoma – an aggressive and rare cancer of the bile duct. She passed away in September 2020.

Located just beyond the TSA Checkpoint (next to the Sensory Room in the Departure Building), military personnel and veterans can slow down with a seat on the couch, decompress by watching some TV, or just grab a quick snack to go.

Many integral sponsors made this project a reality including: **Service Electric Cable TV, Interior Workplace Solutions, FASTSIGNS of Easton, Mike Geiger, Lisa Scheller, NAM Nights, The Mayberry-Avizoff Family, Westgate Global Logistics, Lehigh Valley Health Network, Bethlehem Volunteer Fireman’s Home Association, Online Power Service, Inc., Blue Star Mom’s and Gold Star Mom’s, and the LNAA Police Department, and Airport Staff.**



## WELCOME, ABE THE PILOT!

Creating a familiar face for passengers to recognize the **Fly Safe with ABE** initiative was **critical for communication**. Welcome aboard **Abe, the pilot!**

Abe’s first major assignment ensured air travelers and customers had a safe flight through our terminal complex from check-in to boarding by providing information regarding best practices recommended by

## FLY SAFE WITH ABE

In spite of a worldwide health pandemic (COVID-19), your neighborhood airport shared an encouraging message for the entire Lehigh Valley region: You can **Fly Safe with ABE!**

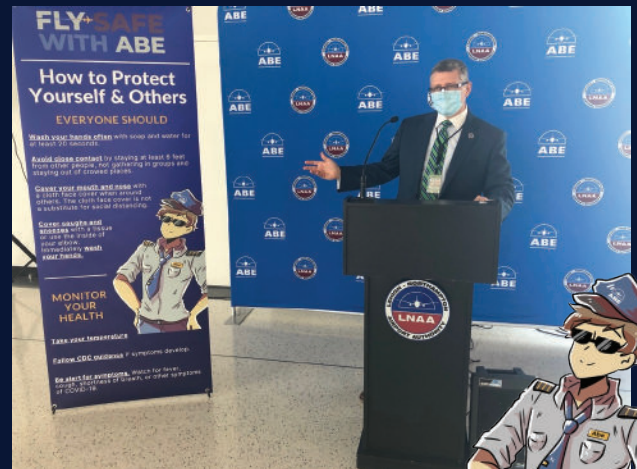
On Thursday, June 11th, Lehigh Valley International Airport (ABE) unveiled **COVID-19** prevention measures implemented for passenger health and safety.

ABE adapted the terminal complex with the necessary tools for passengers and customers to see a noticeable safety enhancement to their flight routine including:

- Installation of approximately 775 new signs and markings regarding best practices for COVID-19 prevention: social distancing in the terminal complex, mask requirements, hand washing, etc.
- Additional hand sanitizing stations
- Personal protective equipment at ticket counters, the security checkpoint, and concession areas
- Increased disinfection through electrostatic fogging and enhanced cleaning by custodial staff
- Installation of NanoSeptic antimicrobial self-cleaning films to numerous touch points
- Public service announcements

The Fly Safe with ABE program was recognized by ACI-North America with the 2020 MARCOM Marketing Program Award for Small Airports.

# FLY SAFE WITH ABE



the Centers for Disease Control and Prevention (CDC), Pennsylvania Department of Health (PDH), and World Health Organization (WHO) for preventing transmission of SARS-CoV-2, the virus that causes COVID-19.

You’ll be seeing more of Abe in the future during other airport initiatives.

Learn more about Abe by visiting his profile page on our website at **FLYABE.COM**



# INFRASTRUCTURE AND BUSINESS

## OPENING NEW DOORS

Aviation businesses searching for a cost effective and convenient option to relocate their corporate or general aviation aircraft should add Lehigh Valley International Airport (ABE) to their flight plan.

On July 27th, the Lehigh-Northampton Airport Authority (LNAA) joined state and local officials to open the doors of Hangar 11 – a 54,000 square foot facility equipped to accommodate the latest generation of corporate aircraft – up to the Gulfstream G-650 (100,000 lbs.)

The Airport Authority received \$8.8 million from the PennDOT Bureau of Aviation to boost the financial feasibility in developing this \$16.3 million project. “The unveiling of Hangar 11 is an encouraging story that shows the continued strong economic growth at Lehigh Valley International Airport even as the aviation industry faces serious impacts of the pandemic,” said Anthony J. McCloskey, P.E., Director, PennDOT Bureau of Aviation.

This is the first hangar constructed at ABE since 2006.



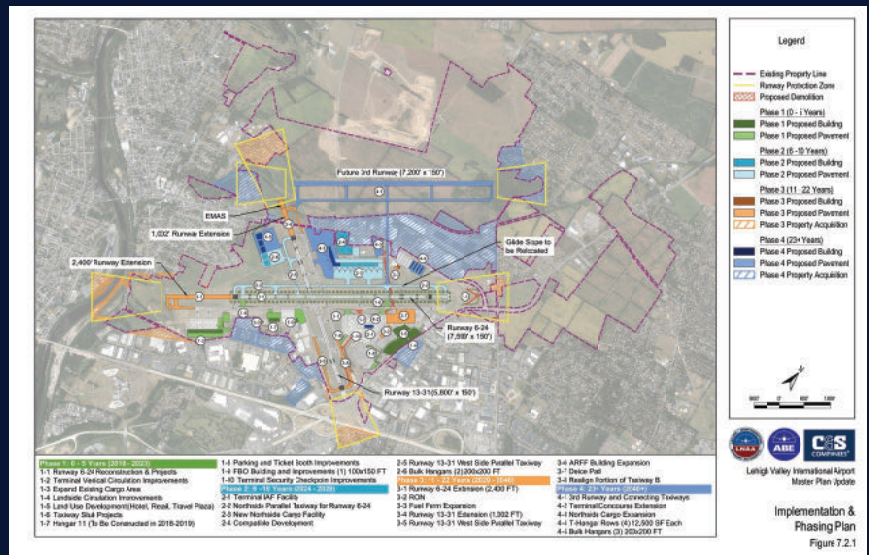
## MASTER PLAN

Lehigh-Northampton Airport Authority (LNAA) announced the completion of a Master Plan Update for Lehigh Valley International Airport (ABE) which was approved by the Federal Aviation Administration (FAA).

Last updated in 2004, this Master Plan Update for ABE created a blueprint identifying infrastructure projects necessary to satisfy the growing demand in both commercial passengers and air cargo operations. Passenger traffic, general aviation activity, and air cargo forecasts dictate the timing of various development projects in order for ABE to ensure it can continue to maintain the required level of service well into the future.

“Some of the necessary projects and improvements identified in this Master Plan Update are already underway,” said Marc Champigny, Service Group Manager/Aviation Planning, C&S Engineers, Inc.

Documents are available on [FLYABE.COM](http://FLYABE.COM)



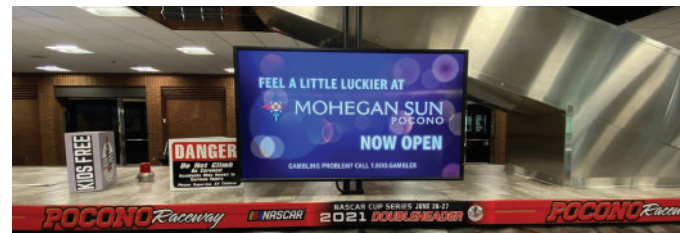
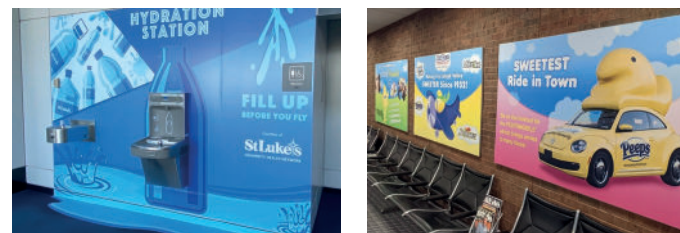
## ADVERTISE AT ABE!

As a growing regional transportation hub, Lehigh Valley International Airport (ABE) welcomes thousands of travelers each year.

Businesses and organizations have capitalized on a multitude of effective advertising opportunities (with both large and small investments) throughout our terminal complex to create brand awareness and customer acquisition.

When you choose to advertise with us, you immediately become part of our airport family. That strong bond was demonstrated throughout the COVID-19 pandemic, as ABE supported each advertiser outside of their ad placement. The airport was excited to unveil innovative new ad placements and clever creative displays as passengers returned to your neighborhood airport. Additionally, we welcomed new ad placements and updated creative as passengers returned to your neighborhood airport.

Thank you to all advertisers at ABE! Learn more about our program at [FLYABE.COM](http://FLYABE.COM)





allegiant

PGD

SFB

BWA MYR

# GENERAL AVIATION

## RUNWAY REHAB AT XLL

The Lehigh-Northampton Airport Authority (LNAA) will kick off initial stages of a multi-phase and multimillion dollar reconstruction of Runway 15-33 at Queen City Airport (XLL).

This critical project received a major injection of financial support last summer (August 2020), when the Federal Aviation Administration (FAA) announced \$340,033 in grant funding for the design process from the Airport Improvement Program (AIP) and Coronavirus Aid, Relief, and Economic Security (CARES) Act.

The design includes upgraded LED runway lighting, plus strengthening the pavement section to meet future demand and weight requirements based upon the 2019 Airport Master Plan forecast. Construction will begin sometime late 2022.

Due to funding limitations, construction of the Runway 15-33 rehabilitation project is scheduled to be phased over two (2) years.



## FINAL APPROACH FOR BRADEN TERMINAL

Braden Airpark (N43) is moving closer to the arrival of a new terminal building.

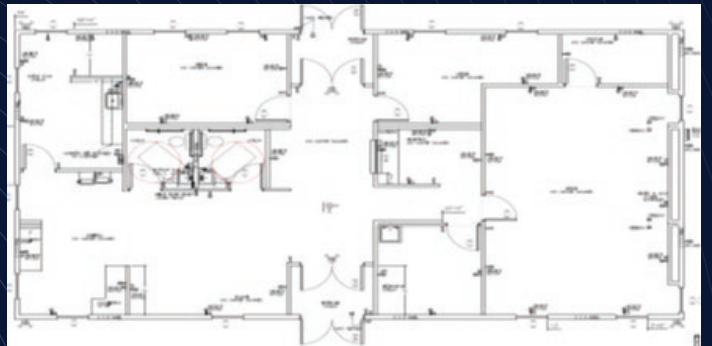
In January 2021, the Lehigh-Northampton Airport Authority (LNAA) officially purchased the pre-engineered building through The Interlocal Purchasing System (TIPS).

The 2,300 square foot building (36" x 64") includes public meeting space, FBO offices, and pilot services with a lounge.

"This project will certainly change the public face of the Airpark. It's exciting and we're hoping that not only aviation enthusiasts use the building, but the community does as well for special events," said Thomas R. Stoudt, Executive Director, LNAA.

The site plan is currently being prepared by lead engineer McFarland Johnson, Inc. which includes a new airfield vehicle access roadway with security gate, new utility connections, ADA access ramps, sidewalks, and landscaping.

LNAA received 50% of the project funds through a \$325,000 matching state grant from the PennDOT Bureau of Aviation.



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